

# BODi COMPENSATION PLAN HIGHLIGHTS (US)

Please review BODi Partner Policies and Procedures/Compensation Plan for complete details.  
(Effective Jan 2024)

## 1 Total-Solution Pack Bonuses & Commissions

One of the best ways to grow your business is to invite new customers, Preferred Customers, and Partners to an accountability group with a Total-Solution Pack. Earn up to 30% for each Total-Solution Pack sold.

Each time you sell your customer a non-Total-Solution Pack product from BODi, you'll most often earn between 20% and 35% in commission.\*

	Commission Earned
<b>Total-Solution Packs</b>	\$25 <sup>74</sup> –\$67 <sup>34</sup>
<b>Retail</b>	20%*
<b>Memberships<sup>†</sup></b>	35%*

<sup>†</sup>35% commission is paid against BODi memberships sold to your customers.  
\*Calculated based on Retail Volume.

Note: \$219 TSP pays \$67<sup>34</sup>

Example: What happens when you sell 3 BODi Essentials Collection Packs (\$219) per month?			
	Commissions		
	Month 1	Month 2	Month 3
<b>TSP</b>	3x67 <sup>34</sup> \$202 <sup>02</sup>	3x67 <sup>34</sup> \$202 <sup>02</sup>	3x67 <sup>34</sup> \$202 <sup>02</sup>
<b>SKG</b>		\$77 <sup>97</sup>	\$77 <sup>97</sup>
<b>SKG</b>			\$77 <sup>97</sup>
<b>Total Commissions</b>	\$202 <sup>02</sup>	\$279 <sup>99</sup>	\$357 <sup>96</sup>

TSP = Total-Solution Pack, SKG = Shakeology

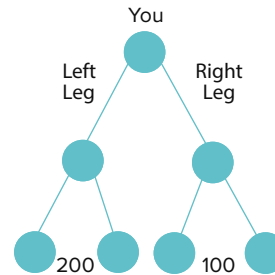
## 2 Group Volume Bonus

Partners earn a monthly bonus of up to 20% on Team Volume generated by their new Personally Sponsored Group who enroll between December 1, 2023 and December 31, 2024.

Group Volume	Bonus%
250 - 499	Up to 4%
500 - 999	Up to 8%
1000 - 1499	Up to 12%
1500 - 1999	Up to 14%
2000+	Up to 20%

## 3 Team Cycle Bonus

Earn from the sales of your entire downline organization (Binary Plan). Cycle whenever you have 300 Balanced Volume Points. Earn between \$12 and \$16 each cycle, and up to \$12,000 each week, depending on rank.



1 CYCLE = 300 Balanced Volume Points  
200 Strong Leg/100 Weak Leg

	Partner	Emerald	Diamond	1 Star	2 Star	3 Star	4 Star	5 Star	6 Star	7 Star	8 Star	9 Star	10–15 Star
<b>Team Cycle Bonus</b>	NA	\$12 per cycle, up to \$100 per week	\$16 per cycle, up to \$750 per week	\$16 per cycle, up to \$1,000 per week	\$16 per cycle, up to \$2,000 per week	\$16 per cycle, up to \$3,000 per week	\$16 per cycle, up to \$4,000 per week	\$16 per cycle, up to \$7,000 per week	\$16 per cycle, up to \$8,000 per week	\$16 per cycle, up to \$9,000 per week	\$16 per cycle, up to \$10,000 per week	\$16 per cycle, up to \$11,000 per week	\$16 per cycle, up to \$12,000 per week

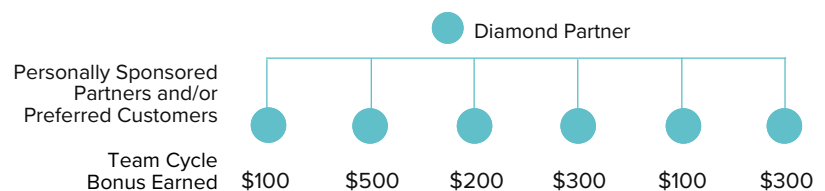
Please see [FAQ 1466](#) for more information.

## 4 Matching Bonus

Earn 10% on your Personally Sponsored Partners' Team Cycle Bonus.

	Partner	Emerald	Diamond & Above
<b>Matching Bonus</b>	NA	NA	10%

Please see [FAQ 1529](#) for more information.



1,500 total Team Cycle Bonus Points earned by PS Partners and/or Preferred Customers = 150 Matching Bonus Points to Diamond Partner

# 5 Diamond and Star Diamond Bonus Pools

Diamonds and above are eligible to participate in Five (5) Diamond and Star Diamond Bonuses, paid out quarterly. Payouts are based on all volume generated by all Partners in that quarter and divided among all qualified Partners for each pool.

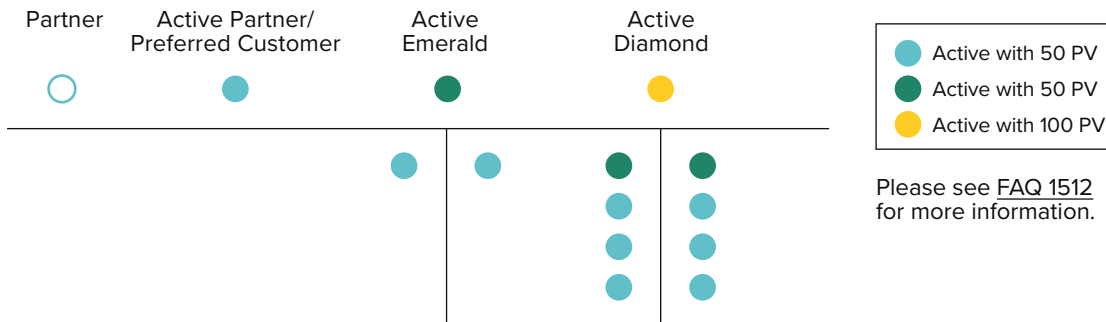


BONUS POOLS	
Diamond and Star Diamond Pools – 12%‡	10 Star Diamond Pool – 25%‡
2 Star Diamond Pool – 25%‡	15 Star Diamond Pool – 13%‡
5 Star Diamond Pool – 25%‡	

‡Bonus pool shares 2% of total quarterly volume generated.

## BODi Partner Rank Requirements

	Partner	Emerald	Diamond	1–15 Star Diamond
<b>Personal Volume Requirement</b>	50	50	100	200
<b>Organization Requirement</b>	0	1 active Partner or Preferred Customer per leg	1 Emerald per leg, 3 add'l Active Partners or Preferred Customers per leg	See Compensation Plan for Star Diamond Organization Requirements



Please see [FAQ 1512](#) for more information.

## Definitions

**Retail Volume (RV):** Retail Volume is a value assigned to each product in order to calculate Commissions in Bonus Points. It is equal to current US retail price for each product.

**Personal Volume (PV):** Accrues from all sales activity that the Partner initiates.

**Earning Volume (EV):** Accrues from all sales activity initiated by your customers and your Preferred Customers. It is used to determine eligibility for a Team Cycle, Matching, and Star Diamond bonus.

**Team Volume (TV):** Accrues from sales activity initiated by a Partner's downline Partner's Coaches.

A BODi Total-Solution Pack bundles everything your customers need to reach their health and fitness goals, at a significant discount. Total-Solution Packs include memberships to BODi, a choice of core nutrition such as Shakeology, Beachbody Performance Energize & Recover, the Go & Glow bundle (Energize, Collagen, Hydrate) or the Ready, Set, Glow bundle (Energize, Collagen, Beachbar), streaming access to 2 nutrition programs: Portion Fix & 2B Mindset, and the support of a BODi Partner and their BODgroups.

Partners earn a monthly bonus of up to 20% on Team Volume generated by their new Personally Sponsored Group who enroll between December 1, 2023 and December 31, 2024.

Please review BODi Partner Policies and Procedures/Compensation Plan for complete details.

BODi does not guarantee any level of success or income from the Partner Opportunity. Each Partner's income depends on his or her own efforts, diligence, and skill. See our Statement of Independent Distributor Earnings located at [http://tbbcoa.ch/TBB\\_SOICE](http://tbbcoa.ch/TBB_SOICE) for the most recent information on our Partners' actual incomes.