

Effective September, 2017, the 10% discount for Team Beachbody Club/Beachbody On Demand members will be eliminated. Visit FAO 7740 for more information.

FORM OVERVIEW

Use this document to find all of our products in the Team Beachbody[®] Shop with their corresponding prices, PV, TV, subscription information, and SKUs,

Retail Price - The price a non-Team Beachbody member or free Team Beachbody member pays.

Club Price – The price a paying Beachbody On Demand member pays.

Coach Price – The price a Team Beachbody Coach pays.

PV - (Personal Volume) - Points assigned for purchases made by you or your customers. It is used to determine your active status and rank.

TV - (Team Volume) - Points assigned for purchases made by your downline Coaches and their customers. It is used to calculate the Team Cycle Bonus.

SKU – A SKU is a unique identifier for each product in the Team Beachbody store. Use the SKU to personalize product links, as shown in the instructions below.

Commissions in Bonus Points – Points used to determine commissions to be paid to a Coach each Bonus Earning Period. Bonus Points are a universal currency (1 Bonus Point = 1 US Dollar) to which the company multiplies a currency conversion rate (current rates published in the Coach Online Office) to determine the amount paid to a Coach.

Commissions in Retail Bonus Points – The amount of bonus points given to a Coach for a sale to a retail customer.

Commissions in Club Bonus Points – The amount of bonus points given to a Coach for a sale to a Beachbody On Demand member.

Subscription - All Challenge Packs contain monthly subscriptions for Shakeology or Beachbody Performance, as well as recurring Beachbody On Demand Memberships. Additionally, some individual (non-Challenge Pack) product purchases, such as Beachbody Performance supplements and Beachbody On Demand Memberships, and Deluxe and Ultimate kits may contain automatic subscriptions. All subscriptions and memberships automatically renew and your customer will be charged at each renewal on the credit card they provide at the initial purchase. Your customer may cancel anytime to avoid future charges by calling Customer Service at 1 (800) 470-7870. All subscriptions and memberships are noted in the price charts below.

HOW TO PERSONALIZE PRODUCT LINKS

Visit the <u>US Coach Link Generator</u> or follow the instructions below to get customized Team Beachbody product links to send to your customers and receive credit for resulting sales.

SIGN-UP PAGES

Become a Coach: https://teambeachbody.com/siqnup/-/siqnup/free?referrinqRepId=yourID
Free Team Beachbody Membership: https://teambeachbody.com/siqnup/-/siqnup/free?referrinqRepId=yourID
Beachbody On Demand Membership: https://teambeachbody.com/siqnup/-/siqnup/flub?referrinqRepId=yourID
Beachbody On Demand Membership: https://teambeachbody.com/siqnup/flub?referrinqRepId=yourID
Beachbody On Demand Membership: https://teambeachbody.com/siqnup/flub?referringRepId=yourID
Beachbody On Demand Membership: https://teambeachbody.com/siqnup/flub?referringRepId=yourID
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STORE PAGES

Main Shop page: http://teambeachbody.com/shop/-/shopping?referringRepId=yourID

Specific product link: (need to enter product SKU and repID number): http://teambeachbody.com/shop/-/shopping/EnterProductSKU?referringRepId=yourID

Example for Coach with repID of 2422 linking to the 21 Day Fix® page: http://www.teambeachbody.com/shopp/-/shopping/21DayFix?referringRepId=2422

Simply find the SKU in the list below or find it in the Shop; it's called the "Item #," as circled in the picture on the right.



21 Day Fix Essential Package

Lose up to 15 pounds in 21 days! With 21 Day Fix, simple fitness and simple eating means fast results. Easy-to-follow portion control and 30-minute workouts take the quesswork out of losing weight.

Exclusive OfferI Get the FREE bonus workout DVD—Plyo Fix—(a \$19.95 value) when you order 21 Day Fix through your Coach or Team Beachbody®.

Your Price: \$59.85USD

Add to Cart

View Details

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CHALLENGE PACKS						Commissions in	Commissions in		
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Retail Bonus Points	Club Bonus Points	Subscription	SKU
l-Day Refresh® and Shakeology® Challenge Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCP3D160
0-Minute Trainer® and Shakeology Challenge Pack	\$180	\$180	\$180	150	55	60	60	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPTM180
1 Day Fix [®] and Shakeology Challenge Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCP21D160
1 Day Fix Kickstart and Shakeology Challenge Pack	\$205	\$205	\$205	180	65	70	70	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCP21D3DR205
1 Day Fix EXTREME® and Shakeology Challenge Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCP21E160
1 Day Fix EXTREME Kickstart and Shakeology Challenge Pack	\$205	\$205	\$205	180	65	70	70	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCP21E3DR205
1 Day Fix EXTREME Performance Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Beachbody Performance Energize and Recover (\$109.95(retail)/\$98.96(Club)/ \$82.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BPP21E160
2 Minute Hard Corps™ and Shakeology Challenge Pack	\$140	\$140	\$140	105	35	40	40	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCP22M140
2 Minute Hard Corps Performance Pack	\$140	\$140	\$140	105	35	40	40	After 30 days, Monthly Beachbody Performance Energize and Recover (\$109.95(retail)/\$98.96(Club)/ \$82.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BPP22M140
nnual All-Access Beachbody [®] On Demand and Shakeology	\$199	\$199	\$199	180	65	70	70	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Annual BOD (\$99.00 per year)	DigitalAllInCP
nnual All-Access Beachbody® On Demand Kickstart	\$239	\$239	\$239	225	85	90	90	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Annual BOD (\$99.00 per year)	DigitalAllKS
nnual All-Access Beachbody® On Demand Performance Pack	\$199	\$199	\$199	180	65	70	70	After 30 days, Monthly Beachbody Performance Energize and Recover (\$109.95(retail)/\$98.96(Club)/ \$82.46(Coach) and Quarterly BOD (\$38.87 per quarter)	DigitalAllinPP
ody Beast [®] and Shakeology Challenge Pack	\$140	\$140	\$140	105	35	40	40	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPBE180
ody Beast Performance Pack	\$140	\$140	\$140	105	35	40	40	After 30 days, Monthly Beachbody Performance Energize and Recover (\$109.95(retail)/\$98.96(Club)/ \$82.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BBPBE140
razil Butt Lift [®] and Shakeology Challenge Pack	\$140	\$140	\$140	105	35	40	40	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPBBL160
halEAN Extreme [®] and Shakeology Challenge Pack	\$180	\$180	\$180	150	55	60	60	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPCL180
IZE [®] and Shakeology Challenge Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPCZ160
IZE Kickstart and Shakeology Challenge Pack	\$205	\$205	\$205	180	65	70	70	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPCZ3DR205
lub and Shakeology Challenge Pack	\$140	\$140	\$140	105	35	40	40	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) After 90 days, quarterly BOD (\$38.87 per quarter)	DigitalCPUS
lub Performance Pack	\$140	\$140	\$140	105	35	40	40	After 30 days, Monthly Beachbody Performance Energize and Recover (\$109.95(retail)/\$98.96(Club)/ \$82.46(Coach) After 90 days, quarterly BOD (\$38.87 per quarter)	DigitalPPUS
lub Kickstart and Shakeology Challenge Pack	\$180	\$180	\$180	150	55	60	60	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) After 90 days, quarterly BOD (\$38.87 per quarter)	ClubKickCPUS
ORE DE FORCE™ and Shakeology Challenge Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPCDF140
DRE DE FORCE Kickstart and Shakeology Challenge Pack	\$205	\$205	\$205	180	65	70	70	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPCF3DR205
ORE DE FORCE Performance Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Beachbody Performance Energize and Recover (\$109.95(retail)/\$98.96(Club)/ \$82.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BBPCDF

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CHALLENGE PACKS (CONTINUED)									
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Commissions in Retail Bonus Points	Commissions in Club Bonus Points	Subscription	SKU
Country Heat [™] and Shakeology Challenge Pack	\$140	\$140	\$140	105	35	40	40	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPCH160
Country Heat Kickstart and Shakeology Challenge Pack	\$180	\$180	\$180	150	55	60	60	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPCH3DR205
Hip Hop Abs [®] + Rockin' Body [®] and Shakeology Challenge Pack	\$140	\$140	\$140	105	35	40	40	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPRB160
FOCUS T25 [®] and Shakeology Challenge Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPT25205
INSANITY® and Shakeology Challenge Pack	\$205	\$205	\$205	180	65	70	70	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPSAN205
INSANITY MAX:30™ and Shakeology Challenge Pack	\$180	\$180	\$180	150	55	60	60	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPIM205
INSANITY MAX:30 Kickstart and Shakeology Challenge Pack	\$220	\$220	\$220	195	75	75	75	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPIM3DR245
INSANITY: THE ASYLUM® and Shakeology Challenge Pack	\$180	\$180	\$180	150	55	60	60	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPASY180
P90 [®] and Shakeology Challenge Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPP2180
P90X [®] and Shakeology Challenge Pack	\$205	\$205	\$205	180	65	70	70	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPP90X205
P90X2 [®] and Shakeology Challenge Pack	\$205	\$205	\$205	180	65	70	70	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPX2205
P90X3 [®] and Shakeology Challenge Pack	\$205	\$205	\$205	180	65	70	70	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPX3205
PiYo® and Shakeology Challenge Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPPY160
PiYo [®] Kickstart and Shakeology Challenge Pack	\$205	\$205	\$205	180	65	70	70	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPPY3DR205
RevAbs [®] and Shakeology Challenge Pack	\$180	\$180	\$180	150	55	60	60	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPRA180
Shakeology® and Portion Fix® Challenge Pack	N/A	\$130	N/A	98	33	N/A	38	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach)	BCPSHKCONT
Shift Shop™ and Shakeology® Challenge Pack	\$160	\$160	N/A	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach)	BCPSTP160
Shift Shop™ Annual All-Access BOD and Shakeology® CP	\$160	\$160	N/A	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach)	STPAllInCP
Shift Shop™ Annual All-Access BOD Beachbody Performance Pack	\$160	\$160	N/A	135	45	50	50	After 30 days, Monthly Beachbody Performance Energize and Recover (\$109.95(retail)/\$98.96(Club)/ \$82.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BBPSTP
Showcase Challenge Pack (enrolling Coaches only)	N/A	N/A	\$295	220	75	100	100	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	N/A (Coach sign-up only)
Slim in 6 [®] and Shakeology Challenge Pack	\$140	\$140	\$140	105	35	40	40	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPSL6160
Tai Cheng [®] and Shakeology Challenge Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPTC205
The Master's Hammer and Chisel™ and Shakeology Challenge Pack	\$180	\$180	\$180	150	55	60	60	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPMHC180
The Master's Hammer and Chisel Performance Pack	\$180	\$180	\$180	150	55	60	60	After 30 days, Monthly Beachbody Performance Energize and Recover (\$109.95(retail)/\$98.96(Club)/ \$82.46(Coach) and Quarterly BOD (\$38.87 per quarter)	ВРРМНС180
TurboFire [®] and Shakeology Challenge Pack	\$180	\$180	\$180	150	55	60	60	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPTR180
Turbo Jam [®] and Shakeology Challenge Pack	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPTJ160
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CHALLENGE PACKS (CONTINUED)									
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Commissions in Retail Bonus Points	Commissions in Club Bonus Points	Subscription	SKU
Ultimate Reset [®] and Shakeology Challenge Pack	\$275	\$275	\$275	248	75	90	90	After 30 days, Monthly Shakeology + Ultimate Reset Maintenance Kit (\$229.90(retail)/\$206.91(Club)/ \$172.43(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPCLN305
YOUv2™ and Shakeology Challenge Pack	\$140	\$140	\$140	105	35	40	40	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	BCPYV2140
YOUv2™ Annual All-Access Beachbody On Demand and Shakeology CP	\$160	\$160	\$160	135	45	50	50	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	YV2AllInCP
YOUv2™ Annual All-Access Beachbody On Demand Kickstart and Shakeology CP	\$205	\$205	\$205	180	65	70	70	After 30 days, Monthly Shakeology (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach) and Quarterly BOD (\$38.87 per quarter)	YV2AllInKSCP

U.S. Price List & Product Links Form

FITNESS PROGRAMS								
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PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Retail Bonus Points	Club Bonus Points	SKU
3 Week Yoga Retreat® Base Kit	\$99.00	\$89.10	\$74.25	75	75	24.75	14.85	YGRBase
10-Minute Trainer Base Kit	\$79.90	\$71.91	\$59.93	60	60	19.98	11.99	10MinTrainer
10-Minute Trainer Deluxe Kit	\$159.80	\$143.82	\$119.85	120	120	39.95	23.97	TMTDeluxe
10-Minute Trainer Deluxe Upgrade Kit	\$79.90	\$71.91	\$59.93	60	60	19.97	11.98	TMTUpgrade
10-Minute Trainer Expanded Kit	\$117.90	\$106.11	\$88.43	89	89	29.47	17.68	TMTExpanded
21 Day Fix Base Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	21DayFix
21 Day Fix Ultimate Kit	\$119.70	\$107.73	\$89.78	90	90	29.92	17.95	21DayFixUlt
21 Day Fix Ultimate Upgrade Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	21DayFixUltUp
21 Day Fix Ultimate DVD	\$29.85	\$26.87	\$22.39	23	23	7.46	4.48	21DayFixUltDVD
21 Day Fix Plyo Fix DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	21DayFixPlyoDVD
21 Day Fix EXTREME Base Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	21DFEXTREME
21 Day Fix EXTREME Ultimate Kit	\$119.70	\$107.73	\$89.78	90	90	29.92	17.95	21DFEXTREMEUIt
21 Day Fix EXTREME Ultimate Upgrade Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	21DFEXTUItUp
21 Day Fix EXTREME Ultimate DVD	\$29.85	\$26.87	\$22.39	23	23	7.46	4.48	21DFEXTUItDVD
21 Day Fix EXTREME The Fix Challenge DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	21DFEXTFixChDVD
21 Day Fix EXTREME Without Containers	\$44.85	\$40.37	\$33.64	34	34	11.21	6.73	21DFEXTBasicPkg
21 Day Fix and 21 Day Fix EXTREME Combo Kit	\$98.85	\$88.97	\$74.14	75	75	24.71	14.83	21DFEXTComboPk
22 Minute Hard Corps Base Kit	\$39.90	\$35.91	\$29.93	30	30	9.97	5.98	22MinHCBase
22 Minute Hard Corps Deluxe Kit	\$79.80	\$71.82	\$59.85	60	60	19.95	11.97	22MinHCDeluxe
22 Minute Hard Corps Deluxe Upgrade Kit	\$39.90	\$35.91	\$29.93	30	25	9.97	5.98	22MinHCDlxOnly
22 Minute Hard Corps SpecOps DVD	\$19.90	\$17.91	\$14.93	15	15	4.97	2.98	22MinDlxDVD
22 Minute Hard Corps Battle Buddy DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	22MHCBattle
Body Beast Base Kit	\$39.90	\$35.91	\$29.93	30	27	9.97	5.98	BeastBase
Body Beast Deluxe Kit	\$89.95	\$80.96	\$67.46	67	67	22.49	13.50	BeastDeluxeBBP
Body Beast Ultimate Kit	\$149.85	\$134.87	\$112.39	112	112	37.46	22.48	BeastUltBBP
Body Beast Tempo Workouts DVD	\$29.95	\$26.96	\$22.46	22	22	7.49	4.50	BeastDIxDVD
Body Beast Lucky 7 DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	BeastLucky7
Brazil Butt Lift Base Kit	\$39.90	\$35.91	\$29.93	30	30	9.97	5.98	BrazilButtLift
Brazil Butt Lift Deluxe Kit	\$79.80	\$71.82	\$59.85	60	60	19.95	11.97	BBLDeluxe
Brazil Butt Lift Deluxe Upgrade Kit	\$39.90	\$35.91	\$29.93	30	30	9.97	5.98	BBLDIxUpgrade
Brazil Butt Lift Deluxe DVDs	\$19.90	\$17.91	\$14.93	15	15	4.97	2.98	BBLDeluxeDVDs
Brazil Butt Lift Master Series Base Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	BBLMSBASE
Brazil Butt Lift Master Series Cardio Carnivale DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	CardioCarnivale
ChaLEAN Extreme Base Kit	\$89.85	\$80.87	\$67.39	68	68	22.46	13.48	CHALEAN
ChaLEAN Extreme Deluxe Kit	\$179.70	\$161.73	\$134.78	135	135	44.92	26.95	CEDELUXE

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FITNESS PROGRAMS (CONTINUED)								
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Commissions in Retail Bonus	Commissions in Club Bonus	SKU
						Points	Points	
ChaLEAN Extreme Deluxe Upgrade Kit	\$89.85	\$80.87	\$67.39	68	68	22.46	13.48	CEUPGRADE
CIZE Base Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	CIZEBase
CIZE Deluxe Kit	\$119.70	\$107.73	\$89.78	90	90	29.92	17.95	CIZEDeluxe
CIZE Weight Loss Series Upgrade Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	CIZEWLSeries
CIZE Weight Loss Series DVDs	\$29.85	\$26.87	\$22.39	23	23	7.46	4.48	CIZEDIxDVD
CIZE Hold Your Own DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	CIZEHoldYourOwn
CORE DE FORCE Base Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	CDFBase
CORE DE FORCE Deluxe Kit	\$119.70	\$107.73	\$89.78	90	90	29.93	17.96	CDFDeluxe
CORE DE FORCE Deluxe Upgrade Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	CDFDlxUpgrade
CORE DE FORCE Deluxe DVD	\$29.85	\$26.87	\$22.39	23	23	7.46	4.48	CDFDIxDVD
CORE DE FORCE MMA Mashup DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	CDFMashup
Country Heat Base Kit with containers	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	CountryHeat
Country Heat Base Kit without containers	\$39.90	\$35.91	\$29.93	30	30	9.97	5.98	CountryHeatNC
Country Heat Deluxe Kit	\$119.70	\$107.73	\$89.78	90	90	29.92	17.95	CHDVDUltPkg
Country Heat Deluxe Upgrade Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	CHDVDUItUP
Country Heat Deluxe DVD	\$29.85	\$26.87	\$22.39	23	23	7.46	4.48	CHDeluxeDVD
Country Heat Dance Mashup DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	CHDanceMshUpDVD
FOCUS T25 Base Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	T25Base
FOCUS T25 Deluxe Kit	\$119.70	\$107.73	\$89.78	90	90	29.92	17.95	T25Deluxe
FOCUS T25 Gamma Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	T25Gamma
FOCUS 125 Gamma DVDs	\$29.85	\$26.87	\$22.39	23	23	7.46	4.48	T25GammaDVDs
FOCUS T25 Core Speed DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	T25CoreSpeed
			-	15	15			
Get Real with Shaun T™	\$19.95	\$17.96	\$14.96			4.99	3.00	GetRealWShaunT
Hip Hop Abs Base Kit	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	HipHopAbs
Hip Hop Abs Deluxe Kit	\$39.90	\$35.91	\$29.93	30	30	9.97	5.98	HHADeluxe
Hip Hop Abs Deluxe Upgrade Kit	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	HHAUltResults
Hip Hop Abs Extreme DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	2.99	HipHopAbsExtDVD
INSANITY Base Kit	\$119.85	\$107.87	\$89.89	90	90 124	29.96	17.98	Insanity
INSANITY Deluxe Kit INSANITY Deluxe Kit with Jump Mat and Bonus Workout	\$164.70 \$239.70	\$148.23 \$215.73	\$123.53 \$179.78	124 180	180	41.17 59.92	24.70 35.95	InsanityDeluxe InsDeluxeReco
INSANITY Deluxe Nt With Julip Mat and Bonds Workout	\$44.85	\$40.37	\$33.64	34	34	11.21	6.73	InsDeluxeDVDs
INSANITY Sanity Check DVD	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	SanityCheckDVD
INSANITY Fast and Furious Abs DVD	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	FastFuriousAbs
INSANITY Fast and Furious DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	SANFastFurious
INSANITY MAX:30 Base Kit	\$79.90	\$71.91	\$59.93	60	60	19.97	11.98	MAX30Base
INSANITY MAX:30 Deluxe Kit	\$159.80	\$143.82	\$119.85	120	120	39.95	23.97	MAX30Deluxe
INSANITY MAX:30 Ab Maximizer Kit	\$79.90	\$71.91	\$59.93	60	60	19.97	11.98	MAX30AbMax
INSANITY MAX:30 Ab Maximizer DVDs	\$39.90	\$35.91	\$29.93	30	30	9.97	5.98	MAX30DIxDVD
INSANITY MAX:30 Sweat Fest DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	MAX30SweatFest
INSANITY: THE ASYLUM Base Kit	\$89.85	\$80.87	\$67.39	67	67	22.46	13.48	Asylum
INSANITY: THE ASYLUM Deluxe Kit INSANITY: THE ASYLUM Deluxe Upgrade Kit	\$179.70 \$89.85	\$161.73 \$80.87	\$134.78 \$67.39	135 67	135 67	44.92 22.46	26.95 13.48	AsylumDeluxe AsylumDixUpq
INSANITY: THE ASYLUM Vol. 2 Base Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	ASPlant Dix Opg A2Base
INSANITY: THE ASYLUM Vol. 2 Base Kit INSANITY: THE ASYLUM Vol. 2 Pure Contact DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	PureContact
INSANITY: THE ASYLUM Volumes 1+2 Deluxe Kit	\$179.70	\$161.73	\$134.78	135	135	44.92	26.95	AsylumDlx1and2
Kathy Smith's Project: YOU! Type 2	\$99.95	\$89.96	\$74.96	75	75	24.99	14.99	KSPYT2
P90 Base Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	P90Base
P90 Deluxe Kit	\$119.70	\$107.73	\$89.78	90	90	29.92	17.95	P90Deluxe
P90 Deluxe Upgrade Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	P90DlxUpgrade
P90 Deluxe DVDs	\$29.85	\$26.87	\$22.39	23	23	7.46	4.48	P90DeluxeDVDs

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FITNESS PROGRAMS (CONTINUED)								
						Commissions in	Commissions in	
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Retail Bonus	Club Bonus	SKU
200/2	#110.0F	4107.07	400.00	00	90	Points	Points 17.98	DOOY
P90X Base Kit P90X Deluxe Kit	\$119.85 \$269.70	\$107.87 \$242.73	\$89.89 \$202.28	90 170	170	29.96 67.42	40.45	P90X P90XDeluxe
P90X Ultimate Kit	\$329.55		\$202.26	175	175	82.39	49.44	P90XUltimate
P90X Plus	\$59.90	\$53.91		45	45	14.97	8.98	P90XPlus
P90X ONE on ONE Full Edition, Vol. 1	\$239.40		\$179.55	180	180	59.85	35.91	P90X1on1Vol1
P90X ONE on ONE Full Edition, Vol. 2	\$239.40		\$179.55	180	180	59.85	35.91	P90X1on1Vol2
P90X ONE on ONE Full Edition, Vol. 3	\$239.40		\$179.55	180	180	59.85	35.91	P90X1on1Vol3
P90X ONE on ONE, More Muscle Confusion	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	P90X1on1
P90X2 Base Kit	\$119.85	\$107.87		90	90	29.96	17.98	X2-Base
P90X2 Deluxe Kit	\$239.70		\$179.78	135	135	59.92	35.95	X2-Deluxe
P90X2 Deluxe Upgrade Kit	\$119.85	\$107.87		45	45	29.96	17.98	X2-DlxUpgrade
P90X2 Ultimate Kit	\$329.55		\$247.16	160	160	82.39	49.44	X2-Ultimate
P90X2 Ultimate Upgrade Kit	\$209.70		\$157.28	70	70	52.42	31.45	X2-UltUpgrade
P90X2 Additional Extreme Workouts	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	X2-Advanced
P90X3 Base Kit	\$119.85	\$107.87	\$89.89	90	90	29.96	17.98	X3Base
P90X3 Deluxe Kit	\$239.70	\$215.73	\$179.78	180	135	59.92	35.95	X3Deluxe
P90X3 Ultimate Kit	\$329.55	\$296.60	\$247.16	247	160	82.39	49.44	X3Ultimate
P90X3 Elite DVD	\$59.85	\$53.87	\$44.89	45 45	45	14.96	8.98	X3EliteDVD
PiYo Base Kit	\$59.85	\$53.87	\$44.89	45 90	45 90	14.96 29.92	8.98 17.95	PiYoBase
PiYo Deluxe Kit	\$119.70	\$107.73 \$53.87	\$89.78 \$44.89	45	45	29.92 14.96	8.98	PiYoDeluxe PiYoStrength
PiYo Deluxe Upgrade PiYo Deluxe DVD	\$59.85 \$29.85	\$26.87	\$22.39	23	23	7.46	4.48	PiYoDIxDVD
PiYo Hardcore on the Floor DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	PiYoHardCoreDVD
RevAbs Base Kit	\$89.85	\$80.87	\$67.39	67	67	22.46	13.48	RevAbs
RevAbs Deluxe Kit	\$179.70	\$161.73		135	135	44.92	26.95	RevAbsDeluxe
RevAbs Deluxe Upgrade Kit	\$89.85	\$80.87	\$67.39	67	67	22.46	13.48	RevAbsUpgrade
Rockin' Body	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	RockinBody
Rockin' Body Rockin' Results	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	RockinResults
Shakeology: The Workouts	\$29.95	\$26.96	\$22.46	22	22	7.49	4.50	ShkWorkoutsDVD
Shaun T's Dance Party Series	\$39.90	\$35.91	\$29.93	30	30	9.97	5.98	STDancePartySrs
Shaun T's Fit Kids [®] Club	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	ShaunTFitKids
Shift Shop Base Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	STPBase
Shift Shop™ Deluxe Kit	\$119.70	\$107.73	\$89.78	90	90	29.93	17.96	STPDeluxe
Shift Shop™ Deluxe Upgrade Package	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	STPDIxUpgrade
Shift Shop™ Deluxe DVDs Only	\$29.85	\$26.87	\$22.39	23	23	7.46	4.48	STPDIxDVD
Slim in 6 Base Kit	\$39.90	\$35.91	\$29.93	30	30	9.97	5.98	Slimin6
Slim in 6 Deluxe Kit	\$79.80	\$71.82	\$59.85	60	60	19.95	11.97	Slimin6Deluxe
Slim in 6 Keep It Up! DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	KeepItUp
Slim Series®	\$29.90	\$26.91	\$22.43	23	23	7.47	4.48	SlimSeries
Slim Series Express	\$19.90	\$17.91	\$14.93	15	12	4.97	2.98	SlimSeriesExpr
Tai Cheng Base Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	TaiChengBase
Tai Cheng Master Kit	\$119.70	\$107.73	\$89.78	90	90	29.92	17.95	TaiCheBaseMst
Tai Cheng Master Upgrade Kit	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	TaiChengMaster
Tai Cheng Deluxe DVDs with Calendar	\$29.85	\$26.87	\$22.39	23	23	7.46	4.48	TaiChengMstDVDs
Tai Cheng Body Alignment DVD (Network Exclusive)	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	TaiCheBdyAlgn
The Master's Hammer and Chisel Base Kit	\$89.85	\$80.87	\$67.39	68	68	22.46	13.48	MHCBase
The Master's Hammer and Chisel Deluxe Kit	\$179.70	\$161.73		135	135	44.92	26.95	MHCDeluxe
The Master's Hammer and Chisel Deluxe Upgrade Kit	\$89.85	\$80.87	\$67.39	68	68	22.46	13.48	MHCDIxUpgrade
The Master's Hammer and Chisel Deluxe DVDs	\$44.85	\$40.37	\$33.64	34	34	11.21	6.73	MHCDIxDVD
The Master's Hammer and Chisel Cardio DVD (Network Exclusive)	\$19.95 \$9.95	\$17.96	\$14.96 \$7.46	15	15	4.99 2.49	3.00 1.50	MHCCardio Tany Call (CDV)
Tony and the Folks!	\$9.95	\$8.96 \$8.96		7	7	2.49	1.50	TonyFolksDVD TonykidsDVD
Tony and the Kids! TurboFire Base Kit	\$9.95 \$79.90	\$8.96 \$71.91	\$7.46 \$59.93	60	60	2. 49 19.97	1.50	TurboFire
TurboFire Base Kit TurboFire Deluxe Kit	\$159.80	\$143.82		120	120	39.95	23.97	TRDeluxe
TurboFire Deluxe Kit TurboFire Deluxe Upgrade Kit	\$159.80	\$71.91	\$59.93	60	60	39.95 19.97	11.98	TRDeluxeUpgrade
TurboFire Deluxe DVDs	\$39.90	\$35.91	\$29.93	30	30	9.97	5.98	TRDeluxeDVDs
TurboFire Starter Pack	\$39.95	\$35.96	\$29.95	30	30	9.99	6.00	FireStarterPk
TurboFire Keep on Burnin' DVD (Network Exclusive)	\$29.95	\$26.96	\$23.46	22	22	7.49	4.50	KeeponBurnin
Turbo Jam Base	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	TurboJam
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FITNESS PROGRAMS (CONTINUED)								
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Commissions in Retail Bonus Points	Commissions in Club Bonus Points	SKU
Turbo Jam Fat Burning Elite	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	TurboJamFBE
Turbo Jam Live!	\$24.95	\$22.46	\$18.71	19	19	6.24	3.74	TurboJamLive
YOUv2 Base Kit	\$39.90	\$35.91	\$29.93	30	30	9.97	5.98	YV2Base

DRODUCT DECCRIPTION	DETAIL	CLUB	COACL	D) (T2.4	Commissions in	Commissions in	Coloradia	CLE
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Retail Bonus Points	Club Bonus Points	Subscription	SKU
-Day Refresh Complete Kit	\$69.95	\$62.96	\$52.46	52	52	17.49	10.50	1-time purchase or (\$69.95(retail)/\$62.96(Club)/\$52.46(Coach) billed monthly or quarterly	3DayRefresh
B-Day Refresh Without Shakeology	\$59.95	\$53.96	\$44.96	45	45	14.99	9.00	1-time purchase or (\$59.95(retail)/\$53.96(Club)/\$44.96(Coach) billed monthly or quarterly	3DRefreshNOShk
B-Day Refresh Maintenance Guide	\$14.95 \$	\$13.46	\$11.21	0	0	3.74	2.25		3DRefreshGuide
B-Day Refresh Shaker Cup	\$6.95	\$6.26	\$5.21	0	0	1.74	1.05		3DShkCup
.ctiVit [®]	\$29.95	\$26.96	\$22.46	22	22	7.49	4.50	1-time purchase or (\$29.95(retail)/\$26.96(Club)/\$22.46(Coach) billed monthly	ActiVit
eachbody Performance™ Stack	\$109.95	\$98.96	\$82.46	90	70	27.49	16.50	1-time purchase or (\$109.95(retail)/\$98.96(Club)/\$82.46(Coach) billed monthly	BBPerfStack
eachbody Advanced Performance Stack	\$199.95 \$	179.96	\$149.96	150	125	49.99	30.00	1-time purchase or (\$199.95(retail)/\$179.96(Club)/\$149.96(Coach) billed monthly	BBPAdvStack
eachbody Ultimate Performance Stack	\$214.95 \$	193.46	\$161.21	160	135	53.74	32.25	1-time purchase or (\$214.95(retail)/\$193.46(Club)/\$161.21(Coach) billed monthly	BBPUltStack
leachbody Performance Creatine	\$19.95	\$17.96	\$14.96	15	12	4.99	3.00	1-time purchase or (\$19.95(retail)/\$17.96(Club)/\$14.96(Coach) billed monthly	BBPCreatine
leachbody Performance Energize	\$49.95	\$44.96	\$37.46	38	30	12.49	7.50	1-time purchase or (\$49.95(retail)/\$44.96(Club)/\$37.46(Coach) billed monthly	BBPEnergize
Beachbody Performance Energize 10-Pack	\$17.95	\$16.16	\$13.46	13	9	4.49	2.70	1-time purchase or (\$17.95(retail)/\$16.16(Club)/\$13.46(Coach) billed monthly	BBPEner10pk
eachbody Performance Hydrate	\$34.95	\$31.46	\$26.21	26	20	8.74	5.25	1-time purchase or (\$34.95(retail)/\$31.46(Club)/\$26.21(Coach) billed monthly	BBPHydrate
eachbody Performance Hydrate 10-Pack	\$13.95	\$12.56	\$10.46	10	6	3.49	2.10	1-time purchase or (\$13.95(retail)/\$12.56(Club)/\$10.46(Coach) billed monthly	BBPHydrate10pk
eachbody Performance Recharge	\$69.95	\$62.96	\$52.46	52	40	17.49	10.50	1-time purchase or (\$69.95(retail)/\$62.96(Club)/\$52.46(Coach) billed monthly	BBPRecharge
eachbody Performance Recover	\$69.95	\$62.96	\$52.46	52	40	17.49	10.50	1-time purchase or (\$69.95(retail)/\$62.96(Club)/\$52.46(Coach) billed monthly	BBPRecover
Beachbody Performance Sampler		\$17.96	\$14.96	15	10	4.99	3.00		BBPSampler
deachbody Performance Premium Shaker Bottle		\$13.46	\$11.21	0	0	3.74 0.00	2.25 0.00		BBPShkBottle
leachbody Performance Premium Hybrid Shaker Bottle		\$19.80	\$19.80		_			1-time purchase or monthly subscription (\$129.95(retail)/\$116.96(Club)/	BBPHybrdBtl
aily Sunshine™		116.96	\$97.46	90	90	32.49	19.50	\$97.46(Coach)	DailySunshine
Daily Sunshine™ Fast Start Pack Daily Sunshine™ Sampler		N/A \$17.96	\$97.46 \$14.96	90 15	20 8	N/A 4.99	N/A 3.00		DailySunshStart DailySunSampler
Paily Sunshine™ Shaker Cup		\$6.26	\$6.26	0	0	0.00	0.00		DSSShakerCup
ixate		\$17.96	\$14.96	15	15	4.99	3.00		FixateCookbook
ixate with containers		\$31.46	\$26.21	27	27	8.74	5.25		FixateCkBkWCont
ortion Control 7-Piece Container Kit		\$8.96	\$7.46	6	6	2.49	1.50		BBPrtnFixCont
ortion Fix [®]	\$39.90	\$35.91	\$29.93	30	30	9.97	5.98		BBPortionFix
hakeology		116.96	\$97.46	90	90	32.49	19.50	1-time purchase or monthly subscription (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach)	MDSUSH311G
hakeology Sampler	\$24.95 \$	\$22.46	\$18.71	19	6	6.24	3.75		SHKSampler
hakeology Vegan Sampler	\$19.95	\$17.96	\$14.96	15	5	4.99	3.00		SHKVeganSample
hakeology Digestive Health Boost	\$44.95	\$40.46	\$33.71	31	31	11.24	6.75	1-time purchase or monthly subscription (\$44.95(retail)/\$40.46(Club)/ \$33.71(Coach)	SHKFiberBoost
hakeology Focused Energy Boost	\$49.95	\$44.96	\$37.46	35	35	12.49	7.50	1-time purchase or monthly subscription (\$49.95(retail)/\$44.96(Club)/ \$37.46(Coach)	SHKEnergyBoost
hakeology Power Greens Boost	· · · · · · · · · · · · · · · · · · ·	\$31.46	\$26.21	24	24	8.74	5.25	1-time purchase or monthly subscription (\$34.95(retail)/\$31.46(Club)/ \$26.21(Coach)	SHKGreensBoost
hakeology Home Storage Canister		\$17.96	\$14.96	0	0	4.99	3.00		ShkStorageCan
Shakeology Premium Hybrid Shaker Bottle		\$19.80	\$19.80	0	0	0.00	0.00		ShakeHybrdBtl
Shakeology Premium Shaker Cup		6.26	\$5.21	0	0	1.74	1.05		ShakerCup
Shakeology Glass Shaker Cup	\$28.00	\$25.20	\$21.00	0	0	7.00	4.20		GlassShkrCup
Ultimate Reset Complete Kit	\$199.95 \$	179.96	\$149.96	150	120	49.99	30.00	After 30 days, Monthly Ultimate Reset Maintenance Kit (\$99.95(retail)){\$89.96(Club)/ \$74.96(Coach) or Monthly Ultimate Reset Maintenance Kit + Vegan Shakeology (\$229.90(retail))\$206.91(Club)/\$172.43(Coach)	URComplete

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NUTRITION AND SUPPLEMENTS (CONTINUED)									
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Commissions in Retail Bonus Points	Commissions in Club Bonus Points	Subscription	SKU
Ultimate Reset Dual Kit	\$349.95	\$314.96	\$262.46	262	210	87.49	52.50	After 30 days, Monthly Ultimate Reset Maintenance Kit (\$99.95(retail))\$89.96(Club)\ \$74.96(Coach) or Monthly Ultimate Reset Maintenance Kit + Vegan Shakeology (\$229.90(retail)\\$206.91(Club)\ \$172.43(Coach)	URDual
Ultimate Reset Refill Kit	\$179.95	\$161.96	\$134.96	135	108	44.99	27.00	After 30 days, Monthly Ultimate Reset Maintenance Kit (\$99.95(retail))\$89.96(Club)\ \$74.96(Coach) or Monthly Ultimate Reset Maintenance Kit + Vegan Shakeology (\$229.90(retail)\\$206.91(Club)\ \$172.43(Coach)	URRefill
Iltimate Reset Soothe	\$29.95	\$26.96	\$22.46	23	16	7.49	4.50	1-time purchase or monthly subscription (\$29.95(retail)/\$26.96(Club)/ \$22.46(Coach)	BBUltSoothe
Ultimate Reset Maintenance Kit	\$99.95	\$89.96	\$74.96	75	60	24.99	15.00	1-time purchase or monthly subscription (\$99.95(retail)/\$89.96(Club)/ \$74.96(Coach)	BBUltMaintKit
Iltimate Reset Bracelet and Caddy	\$19.95	\$17.96	\$14.96	12	12	4.99	3.00	\$	URBraceletCaddy
Itimate Reset Optimize	\$59.95	\$53.96	\$44.96	45	36	14.99	9.00	1-time purchase or monthly subscription (\$59.95(retail)/\$53.96(Club)/ \$44.96(Coach)	BBUltOptimize
Itimate Reset Revitalize	\$34.95	\$31.46	\$26.21	26	21	8.74	5.25	1-time purchase or monthly subscription (\$34.95(retail)/\$31.46(Club)/ \$26.21(Coach)	BBUltRevitalize
Itimate Reset Power Greens	\$54.95	\$49.46	\$41.21	41	30	13.74	8.25	1-time purchase or monthly subscription (\$54.95(retail)/\$49.46(Club)/ \$41.21(Coach)	BBUltAlkalinize
Ultimate Reset Detox	\$69.95	\$62.96	\$52.46	52	42	17.49	10.50	Choice of 1-time purchase or Monthly	BBUltDetox
Iltimate Reset Mineralize	\$15.95	\$14.36	\$11.96	12	10	3.99	2.40	Choice of 1-time purchase or Monthly	BBUltMineralize
ltimate Reset Dry Brush	\$29.95	\$26.96	\$22.46	23	23	7.49	4.50	1-time purchase or monthly subscription (\$29.95(retail)/\$26.96(Club)/ \$22.46(Coach)	BBUltResetBrush
Jltimate Reset Guidebook	\$39.95	\$35.96	\$29.96	30	30	9.99	6.00		URGuidebook

						Commissions in	Commissions in		
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Retail Bonus Points	Club Bonus Points	Subscription	SKU
Derm Exclusive [®] Introductory Kit	\$39.95	\$35.96	\$29.96	15	15	9.99	6.00	One-time purchase or after 30 days, 90-day supply kit (\$119.85(retail)/\$107.87(Club)/ \$89.89(Coach) billed quarterly	DE4P30Day
erm Exclusive Advanced Kit	\$119.85	\$107.87	\$89.89	60	60	29.96	17.98	One-time purchase or after 90 days, 90-day supply kit (\$119.85(retail)/\$107.87(Club)/ \$89.89(Coach) billed quarterly	DE4P90Day
Perm Exclusive Ultimate Kit	\$164.55	\$148.10	\$123.41	85	85	41.14	24.69	One-time purchase or after 90 days, 90-day supply kit (\$164.55(retail)/\$148.10(Club)/ \$123.41(Coach) billed quarterly	DE7P90Day
Derm Exclusive 2-piece Restore and Renew Duo	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98		DERestoreRenew
Perm Exclusive Advanced Recontouring Neck Décolleté Cream	\$45.00	\$40.50	\$33.75	30	30	11.25	6.75		DEAdvReNeckCrm
Derm Exclusive Age Defense Moisturizer SPF 30	\$24.00	\$21.60	\$18.00	18	18	6.00	3.60		DEAgeDefSPF30
Perm Exclusive Age Reverse Eye Cream	\$55.00	\$49.50	\$41.25	40	40	13.75	8.25		DEAgeRevEyeCrm
Perm Exclusive Collagen Lift Moisturizer	\$60.00	\$54.00	\$45.00	45	45	15.00	9.00		DECollagenLift
Perm Exclusive Facial Cleanser	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00		DECleanser
Derm Exclusive Fill and Freeze®	\$44.00	\$39.60	\$33.00	33	33	11.00	6.60		DEFillFreeze
Derm Exclusive Intense Eye Rescue	\$40.00	\$36.00	\$30.00	30	30	10.00	6.00		DEIntEyeRescue
Derm Exclusive Intensive Repair Serum	\$47.50	\$42.75	\$35.63	36	36	11.87	7.12		DEIntvRepSerum
Derm Exclusive Micro Peel Resurfacing Pads	\$48.50	\$43.65	\$36.38	37	37	12.12	7.27		DEMicroPeelKit
erm Exclusive Night Renewal Cream	\$32.00	\$28.80	\$24.00	24	24	8.00	4.80		DENightRenew
Perm Exclusive Volume Lip Therapy SPF 15	\$19.50	\$17.55	\$14.63	15	15	4.87	2.92		DELipTherapy

FITNESS EQUIPMENT								
						Commissions in	Commissions in	
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Retail Bonus	Club Bonus	SKU
	<u> </u>					Points	Points	
5-Lb. Adjustable Ankle Weights	\$38.85	\$34.97	\$29.14	22	22	9.71	5.83	5lbAnkleWgt
Agility Ladder	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	AgilityLadder
Agility Markers	\$19.95	\$17.96	\$14.96	15	15	4.99	2.99	AgilityMarkers
B-LINES® Resistance Band Kits	\$39.95	\$35.96	\$29.96	22	22	9.99	5.99	BLINEBandKits
B-LINES Resistance Bands Complete Kit	\$119.95	\$107.96	\$89.96	70	70	29.99	18.00	BLINECmpltKit
B-LINES Resistance Bands Upgrade Kit	\$9.95	\$8.96	\$7. 4 6	6	6	2.49	1.50	BLinesUpgrade
B-LINES Resistance Band Magenta	\$19.95	\$17.96	\$14.96	12	12	4.99	3.00	MDACCBANDMAGH
B-LINES Resistance Band Black (B10)	\$22.95	\$20.66	\$17.21	14	14	5.74	3.45	MDACCBANDBLKH
B-LINES Resistance Band Green (B8)	\$21.95	\$19.76	\$16.46	13	13	5.49	3.30	MDACCBANDGREH

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FITNESS EQUIPMENT (CONTINUED)								
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Commissions in Retail Bonus Points	Commissions in Club Bonus Points	SKU
B-LINES Resistance Band Pink (B3)	\$19.95	\$17.96	\$14.96	12	12	4.99	3.00	MDACCBANDPINKH
B-LINES Resistance Band Red (B6)	\$20.95	\$18.86	\$15.71	13	13	5.24	3.15	MDACCBANDREDH
Balance Ball	\$29.95	\$26.96	\$22.46	18	18	7.49	4.50	BalanceBall
Barbell Weights	\$9.90	\$8.91	\$7.43	0	0	2.47	1.48	BarbellWeight
Body Fat Tester	\$14.95	\$13.46	\$11.21	9	9	3.74	2.25	BodyFatTester
Chin-Up Max	\$39.90	\$35.91	\$29.93	24	24	9.97	5.98	Chin-UpMax
Core Comfort Mat	\$29.95	\$26.96	\$22.46	22	15	7.49	4.50	miniMAT
Door Attachment Kit	\$44.95	\$40.46	\$33.71	30	30	11.24	6.75	DoorBandKits
EZ Curl Barbell with Spring Collars	\$54.95	\$49.46	\$41.21	28	28	13.74	8.25	EZCurlBarwClrs
EZ Curl Barbell with Weight Set	\$129.95	\$116.96	\$97.46	28	28	32.49	19.50	EZCurlBbellwWat
Fitness Gloves	\$129.95	\$17.96	\$97.46	10	10	4.99	3.00	WorkoutGloves
Hanging Ab Straps	\$19.95	\$26.87	\$22.39	18	18	7.46	4.48	HangingAbStraps
INSANITY Elite Nutrition Guide	\$39.95	\$35.96	\$22.39	30	30	9.99	6.00	SANNutritionGde
Jump Mat	\$59.85	\$53.87	\$44.89	45	45	14.96	8.98	BBJumpMat
Medicine Ball	\$29.95	\$26.96	\$22.46	25	25	7.49	4.50	MedicineBall
P90X Chin-Up Bar	\$59.85	\$53.87	\$44.89	35	35	14.96	8.98	ChinUpBar
P90X Nutrition Guide	\$39.95	\$35.96	\$29.96	30	30	9.99	6.00	P90XNutriGd
P90X Posters	\$14.95	\$14.95	\$14.95	0	0	0.00	0.00	P90XPoster
P90X2 Foam Roller	\$29.95	\$26.96	\$22.46	20	20	7.49	4.50	FoamRoller
P90X2 Nutrition Guide	\$39.95	\$35.96	\$29.96	30	30	9.99	6.00	X2NutGuide
P90X2 Posters	\$14.95	\$14.95	\$14.95	0	0	0.00	0.00	X2Posters
P90X2 RumbleRoller	\$69.90	\$62.91	\$52.43	20	20	17.47	10.48	RumbleRoller
Plyometrics Mat	\$99.95	\$89.96	\$74.96	0	0	24.99	15.00	PlyoMat
PowerBlock® Workout Bench	\$199.95	\$179.96	\$149.96	0	0	49.99	30.00	PremiumBench
Premium Stability Ball	\$36.95	\$33.26	\$27.71	25	25	9.24	5.55	StabilityBall
PT Sandbag	\$34.95	\$33.20	\$26.21	26	26	8.74	5.25	PTSandBaq
Push-Up Stands (Set of 2)	\$19.95	\$17.96	\$14.96	12	12	4.99	3.00	PushUpStands
Resistance Band Soft Handles (1 pair)	\$4.95	\$4.46	\$3.71	0	0	1.24	0.75	ResistBandHndls
Sculpting Band	\$9.00	\$8.10	\$6.75	5	5	2.25	1.35	SculptingBand
Speed Rope	\$9.95	\$8.96	\$7.46	7	7	2.49	1.50	SpeedRope
Spring Collars (Set of 2)	\$12.95	\$11.66	\$9.71	7	7	3.24	1.95	BBellSpringClrs
Squishy Ball	\$12.95	\$11.66	\$9.71	10	10	3.24	1.95	BBSquishyBall
Strength Band	\$6.95	\$6.26	\$5.21	4	4	1.74	1.05	BootyBand
Strength Slides + Booties (Set of 2)	\$29.95	\$26.96	\$22.46	23	23	7.49	4.50	BBStrngthSlides
Tai Cheng Foam Roller	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	FoamRollerTC
Tai Cheng RumbleRoller	\$49.95	\$44.96	\$37.46	10	10	12.49	7.50	RumbleRollerTC
Tony Horton's Signature PowerStands®	\$39.90	\$35.91	\$29.93	22	22	9.97	5.98	THSPowerStands
TurboTracker Journal	\$19.95	\$17.96	\$14.96	15	15	4.99	3.00	TurboTrackrJrnl
Weighted Gloves Set	\$19.95 \$29.95	\$17.96 \$26.96	\$14.96 \$22.46	12 18	12 18	4.99 7.49	3.00 4.50	WeightedGloves
Yoga Mat	\$29.95	\$20.9b	\$22. 4 6	TΩ	19	/. 4 9	4.50	YogaMat

COACH PRODUCTS AND TOOLS									
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Commissions in Retail Bonus Points	Commissions in Club Bonus Points	Subscription	SKU
3-Day Refresh Shaker Cup (6-Pack)	N/A	N/A	\$9.95	0	0	N/A	N/A		3DShkCup6Pk
Coach Welcome Book	N/A	N/A	\$29.95	0	0	N/A	N/A		CoachWelcmeBk
Shakeology Fast Start Pack	N/A	N/A	\$97.46	90	90	32.49	19.50	1-time purchase or monthly subscription (\$129.95(retail)/\$116.96(Club)/ \$97.46(Coach)	MDSUSH311START
Shakeology Shaker Cup (6-Pack)	N/A	N/A	\$9.95	0	0	N/A	N/A		ShakerCupPack
Shakeology Tote Bag (5-Pack)	N/A	N/A	\$12.95	0	0	N/A	N/A		ShktoteBag5Pk
Shakeology Tri-Fold Brochure (24 Pack)	N/A	N/A	\$5.95	0	0	N/A	N/A		ShkTriFldBro24
Shakeology Welcome Guide (10-Pack)	N/A	N/A	\$9.90	0	0	N/A	N/A		ShkWelGd10Pk

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BEACHBODY ON DEMAND								
PRODUCT DESCRIPTION	RETAIL	CLUB	COACH	PV	TV	Commissions in Club Bonus Points	Subscription	SKU
3-Month Beachbody On Demand Membership purchased via TeamBeachbody.com	\$38.87	\$38.87	\$38.87	15	15		Quarterly BOD (\$38.87 per quarter)	TBBClub
3-Month Beachbody On Demand Membership purchased via BeachbodyOnDemand.com	\$39.00	\$39.00	\$39.00	15	15	15.60	Quarterly BOD (\$39.00 per quarter)	TBBClub
Semi-Annual Beachbody On Demand Membership	\$59.00	\$59.00	\$59.00	23	23		Bi-Annual BOD (\$59.00 every 6 months)	TBBClub
Annual All-Access Beachbody On Demand Membership	\$99.00	\$99.00	\$99.00	38	38		Annual BOD (\$99.00 per year)	TBBClub

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